Consolidated Income Statement (condensed)

	For the six months ended 30/06				
		2019	201	8 restated ¹	
	in TCHF	in %	in TCHF	in %	
Continuing operations					
Net revenues	688 357	100.0	645 555	100.0	
Other operating income and capitalised own services	11 244	1.6	17 130	2.7	
Changes in inventories of semi-finished and finished goods	14 242	2.1	13 113	2.0	
Cost of material and goods	-322 923	-46.9	-312 729	-48.4	
Personnel expenses	-243 276	-35.3	-223 198	-34.6	
Other operating expenses	-99 322	-14.4	-95 648	-14.8	
EBITDA	48 322	7.0	44 223	6.9	
Depreciation, amortisation and impairments	-31 361	-4.6	-22 856	-3.5	
Amortisation of intangible assets from acquisitions	-9 450	-1.4	-9 254	-1.4	
EBIT	7 511	1.1	12 113	1.9	
Net financial result	-610	-0.1	-3 256	-0.5	
Group result before income tax	6 901	1.0	8 857	1.4	
Income tax expense	-3 451	-0.5	-2 421	-0.4	
Group result from continuing operations	3 450	0.5	6 436	1.0	
Group result from discontinued operations after taxes			8 340	1.3	
Group result	3 450	0.5	14 776	2.3	
 Attributable to:		-			
Shareholders of Arbonia AG	3 450	_	14 776		
Earnings per share from continuing operations in CHF	0.05	-	0.09		
Earnings per share from discontinued operations in CHF			0.12		
Earnings per share in CHF	0.05		0.21		
Basic and diluted earnings are identical					

¹ see note 6.

EBITDA = Earnings before financial results, tax, depreciation and amortisation

EBIT = Earnings before financial results and tax

Consolidated Statement of Comprehensive Income (condensed)

	For the six mont	hs ended 30/06
	2019	2018 restated ¹
	in TCHF	in TCHF
Group result	3 450	14 776
Other comprehensive income		
Items that will not be reclassified to income statement		
Remeasurements of employee benefit obligations	-1 249	1 329
Total items that will not be reclassified to income statement	-1 249	1 329
Items that may be reclassified subsequently to income statement		
Currency translation differences	-8 837	-14 630
Total items that may be reclassified subsequently to income statement	-8 837	-14 630
Other comprehensive income after taxes	-10 086	-13 301
Total comprehensive income	-6 636	1 475
Attributable to:		
Shareholders of Arbonia AG	-6 636	1 475
Total comprehensive income from continuing operations	-6 636	-4 103
Total comprehensive income from discontinued operations		5 578

¹ see note 6.

Consolidated Balance Sheet (condensed)

(condensed)						
(3	0/06/2019	31/12/2018 ²			30/06/2018 restated ¹
	in TCHF	in %	in TCHF	in %	in TCHF	in %
Assets						
Cash and cash equivalents	39 759		70 877		72 078	
Receivables and other assets	202 460		172 402		203 090	
Inventories and contract assets	233 204		196 392		218 357	
Deferred expenses	7 213		6 679		7 093	
Financial assets	47		10 047			
Assets held for sale	197		237		391	
Current assets	482 880	30.3	456 634	30.2	501 009	32.7
Property, plant, equipment and investment property	656 109		584 805		558 315	
Intangible assets and goodwill	399 624		413 627		423 323	
Deferred income tax assets	5 301		5 664		4 894	
Capitalised pension surplus	43 144		44 631	i	38 170	
Financial assets	6 541		6 487		7 385	
Non-current assets	1 110 719	69.7	1 055 214	69.8	1 032 087	67.3
Total assets	1 593 599	100.0	1 511 848	100.0	1 533 096	100.0
Liabilities and shareholders' equity						
Liabilities	196 785		181 702		184 581	
Financial debt	64 373		25 683		37 625	
Accruals and deferred income	91 847		80 747		93 419	
Provisions	26 892		24 864		20 534	
Liabilities associated with assets held for sale	320		371		1 269	
Current liabilities	380 217	23.9	313 367	20.7	337 428	22.0
Financial debt	200 456		162 265		172 041	
Other liabilities	15 231		15 245		13 881	
Provisions	12 536		12 543		13 414	
Deferred income tax liabilities	66 285		70 957		71 536	
Employee benefit obligations	49 736		49 744		56 816	
Non-current liabilities	344 244	21.6	310 754	20.6	327 688	21.4
Total liabilities	724 461	45.5	624 121	41.3	665 116	43.4
Total shareholders' equity	869 138	54.5	887 727	58.7	867 980	56.6
Total liabilities and shareholders' equity	1 593 599	100.0	1 511 848	100.0	1 533 096	100.0

¹ see note 6. ² see note 2.

Consolidated Cash Flow Statement (condensed)

(condensed)	For the six months	ended 30/06
	2019	2018 restated ¹
	in TCHF	in TCHF
Group result	3 450	14 776
Depreciation, amortisation and impairments	40 811	32 111
Profit/loss on disposal of non-current assets and subsidiaries	-914	-14 515
Changes in non-cash transactions	6 491	8 457
Changes in net working capital (excluding cash and cash equivalents)	-48 241	-57 344
Cash flows from operating activities - net	1 597	-16 515
To investment activities		
Purchases of property, plant and equipment and investment property	-50 372	-49 208
Purchases of intangible assets	-709	-863
Acquisition of subsidiaries (net of cash acquired)		-58 993
Issuance of financial assets	-108	-226
From divestment activities		
Proceeds from sale of property, plant and equipment and investment property	1 041	8 192
Proceeds from sale of intangible assets	1	8
Proceeds from sale of subsidiaries/businesses (net of cash disposed)		38 985
Repayment of financial assets	10 028	3 859
Cash flows from investing activities - net	-40 119	-58 246
From financing activities		
Proceeds from financial debts	55 011	200 835
Sale of treasury shares		1 287
To financing activities		
Repayment of financial debts and lease liabilities	-33 994	-143 243
Distribution from capital contribution reserves	-13 736	
Cash flows from financing activities - net	7 281	58 879
Effects of translation differences on cash and cash equivalents	83	-877
Change in cash and cash equivalents	-31 158	-16 759
Reconciliation of change in cash and cash equivalents		
Cash and cash equivalents as of 01/01 continuing operations	70 877	82 703
Cash and cash equivalents as of 01/01 discontinued operations	237	6 460
Cash and cash equivalents as of 30/06 continuing operations	39 759	72 078
Cash and cash equivalents as of 30/06 discontinued operations	197	326
Change in cash and cash equivalents	-31 158	-16 759
Supplementary information for operating activities:		
Interest paid	3 722	1 390
Interest received	22	22
Income tax paid	4 882	11 348

¹ see note 6.

Consolidated Statement of Changes in Equity (condensed)

	Share capital	Share premium	Treasury shares	Other reserves	Retained earnings	Total shareholders' equity
	in TCHF	in TCHF	in TCHF	in TCHF	in TCHF	in TCHF
Balance at 31/12/2017	291 787	526 319	-8 265	-29 759	83 037	863 119
Restatement IFRS 15 ¹					1 233	1 233
Balance at 01/01/2018	291 787	526 319	-8 265	-29 759	84 270	864 352
Group result ²					14 776	14 776
Other comprehensive income after taxes ²				-14 630	1 329	-13 301
Total comprehensive income ²				-14 630	16 105	1 475
Changes in treasury shares					1 287	1 287
Share based payments			1 097		-231	866
Total transactions with owners			1 097		1 056	2 153
Balance at 30/06/2018 restated ²	291 787	526 319	-7 168	-44 389	101 431	867 980
Balance at 31/12/2018	291 787	526 319	-7 101	-58 332	135 054	887 727
Group result					3 450	3 450
Other comprehensive income after taxes				-8 837	-1 249	-10 086
Total comprehensive income				-8 837	2 201	-6 636
Distribution from capital contribution reserves		-13 736				-13 736
Share based payments			1 736		47	1 783
Total transactions with owners		-13 736	1 736		47	-11 953
Balance at 30/06/2019	291 787	512 583	-5 365	-67 169	137 302	869 138

¹ see note 2 "First time adoption of IFRS 15" in the consolidated financial statements 2018. ² see note 6.

Selected Explanatory Notes to the Interim Consolidated Financial Statements

1 General information

Arbonia Group (Arbonia) is a focused building supplier, whose innovative solutions and services provide for the efficient use of energy as well as for safety, security and well-being. Arbonia is divided into four main divisions, namely HVAC (Heating, Ventilation and Air Conditioning), Sanitary Equipment, Windows and Doors. Manufacturing plants are located in Switzerland, Germany, Italy, the Czech Republic, Poland, Slovakia, Belgium and the Netherlands. Arbonia owns major brands such as Kermi, Arbonia, Prolux, Koralle, Sabiana, Vasco, Brugman, Superia, EgoKiefer, Slovaktual, Dobroplast, Wertbau, RWD Schlatter, Prüm, Garant and Invado and possesses a strong position in its home markets in Switzerland and Germany. The Group focuses on the development of existing markets in Central and Eastern Europe. Arbonia is represented in over 70 countries worldwide.

The ultimate parent company, Arbonia AG is a corporation organised under Swiss law incorporated and domiciled at Amriswilerstrasse 50, CH-9320 Arbon (canton Thurgau). Arbonia AG is listed on the SIX Swiss Exchange in Zurich under the valor number 11024060 / ISIN CH0110240600 and ticker symbol ARBN.

These unaudited interim consolidated financial statements have been approved for issue by the Board of Directors of Arbonia AG on 12 August 2019.

2 General principles and basis of preparation

The unaudited interim consolidated financial statements for the six months ended 30 June 2019 have been prepared in accordance with the International Financial Reporting Standard (IFRS) IAS 34 "Interim Financial Reporting". The interim consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should therefore be read in conjunction with the consolidated financial statements 2018.

The preparation of interim financial statements requires the use of certain critical accounting estimates and assumptions. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Consequently actual results might deviate from such estimates.

Amendments to significant published standards effective in 2019

The accounting policies adopted in the preparation of the interim consolidated financial statements are consist-

ent with those used in the preparation of the annual consolidated financial statements for the year ended 31 December 2018, except for the adoption of the following new standard, which Arbonia has implemented in 2019: – IFRS 16 "Leases"

First time adoption of IFRS 16

Arbonia has initially adopted IFRS 16 "Leases" for the 2019 financial year. IFRS 16 replaces IAS 17 and sets out the principles governing the recognition, measurement and disclosure of leases. The modified retrospective method was applied for the transition, with the previous year's figures not being restated.

Under IAS 17, lessees were required to make a distinction between a finance lease (on balance sheet) and an operating lease (off balance sheet). Payments under operating leases were recognised in the income statement as rental expenses on a straight-line basis over the lease term.

IFRS 16 now requires lessees to recognise a lease liability reflecting future lease payments and a right-of-use asset for mainly all lease contracts in the balance sheet. Under IFRS 16, a contract is or contains a lease if the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration. Arbonia uses the optional exemption not to recognise shortterm and low-value leases in the balance sheet, but to recognise the corresponding lease payments as an expense on a straight-line basis over the lease term.

Arbonia recognises a lease liability and a right-of-use asset at the lease commencement date. The lease liability is initially measured at the present value of future lease payments during the non-cancellable period of the lease. Arbonia uses incremental borrowing rates as discount rates. On initial measurement, the right-of-use asset corresponds to the lease liability plus any dismantling costs, initial direct costs and advance payments. The right-ofuse asset is depreciated on a straight-line basis over the shorter of the useful life and the lease term. If it is intended to exercise a purchase option at the end of the contract period, the asset is depreciated over its useful life. The right-of-use asset is subject to an impairment test if there are indications of impairment.

Arbonia leases various assets, including buildings, machinery, vehicles, tools and IT equipment. The lease conditions are negotiated individually and contain a variety of different conditions. Some of Arbonia's rental leases include renewal options. The determination of the lease term of these leases requires judgement. The assessment of whether it is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognised. In its assessment, Arbonia considers the facts and circumstances that create an economic incentive to exercise such options. The assessment is reviewed if a significant event or a significant change in circumstances occurs.

If the expected lease payments change, e.g. in the case of payments based on an index or due to new estimates regarding contractual options, the lease liability is remeasured. The remeasurement to the lease liability is generally recognised as an adjustment to the related right-of-use asset without affecting the income statement.

At transition to IFRS 16, the carrying amount of the rightof-use asset and the lease liability as of 1 January 2019 for leases classified as finance leases in accordance with IAS 17 were determined at the carrying amount of the lease asset and lease liability under IAS 17 immediately before that date.

On adoption of IFRS 16, Arbonia recognises leases in the balance sheet which had previously been classified as operating leases under the principles of IAS 17. The new leases recognised as of 1 January 2019 amounted to CHF 55.0 million. The weighted average incremental borrowing rate applied to the lease liabilities initially recognised on 1 January 2019 was 2.0%. The operating lease commitments disclosed as of 31 December 2018, discounted at the incremental borrowing rates, are reconciled as follows to the lease liabilities initially recognised in the balance sheet as of 1 January 2019:

	in TCHF
Operating leases at 31/12/2018	58 986
Operating leases at 31/12/2018, discounted	54 875
– Short-term leases	-2 641
– Low-value leases	-377
– Different lease term (incl. renewal options)	11 263
– Different lease rate (incl. service rates)	-8 001
– Others	-139
Additional lease liabilities due to first-time adoption of IFRS 16 at 01/01/2019	54 980
Finance leases at 31/12/2018	13 157
Total lease liabilities at 01/01/2019	68 137

The lease liabilities are included in the balance sheet item "Financial debt" and amount to CHF 64.4 million as of 30 June 2019. The right-of-use assets were recognised at the amount of the lease liability, which is why the transi-

tion to IFRS 16 had no effect on equity. The right-of-use assets are included in the balance sheet items "Property, plant, equipment and investment property" and "Intangible assets and goodwill" and are as follows:

	Right-of-use buildings	Right-of-use plant and machinery	Right-of-use other equipment	Total	Right-of-use in- tangible assets	Total
	in TCHF	in TCHF	in TCHF	in TCHF	in TCHF	in TCHF
Net book value at 01/01/2019	68 950	6 810	10 993	86 753		
Net book value at 30/06/2019	65 236	6 303	11 542	83 081	70	70

As a result of the transition to IFRS 16, the lease payments of previous operating leases are no longer charged to the income statement via rental expenses, but via depreciation and via interest expenses. In the reporting period, Arbonia recognised depreciation of CHF 5.6 million and interest expenses of CHF 0.5 million from these newly recognised leases.

3 Changes in the scope of consolidation

There were no changes in the scope of consolidation in the 2019 reporting period.

4 Foreign currency rates

The following foreign currency rates have been applied:

			2019		2018
Currency	Unit	Closing rate 30.06.	Half-year average rate	Closing rate 30.06.	Half-year average rate
EUR	1	1.1115	1.1293	1.1568	1.1695
GBP	1	1.2422	1.2937	1.3083	1.3298
USD	1	0.9763	0.9996	0.9936	0.9664
CZK	100	4.3682	4.3981	4.4458	4.5879
PLN	100	26.1406	26.3195	26.5224	27.7216
CNY	100	14.2190	14.7399	15.1186	15.1817
RUB	100	1.5477	1.5333	1.5848	1.6255

5 Segment information

Arbonia is organised into the divisions or segments HVAC (Heating, Ventilation and Air Conditioning), Sanitary Equipment, Windows and Doors. Corporate Services consist of service, finance, real estate and investment companies and provide their services almost entirely to Group companies. They have not been allocated to an operating segment and are therefore shown separately.

For the monitoring and assessment of the financial performance, EBITDA, EBITA and EBIT are pivotal key measures. However Group Management and the Board of Directors also are provided with financial data down to the line item "result after income tax" by operating segment. The segments apply the same accounting policies as the Group. Purchases, sales and services between segments are entered into under normal commercial terms and conditions that would also be available to unrelated third parties. Income and expenses between segments are eliminated on consolidation and disclosed in "Eliminations".

Segment assets and liabilities include all assets, liabilities and intercompany transactions. Goodwill has been allocated to the respective segments.

						Six	months ended	30/06/2019
	HVAC	Sanitary Equipment	Windows	Doors	Total reportable segments	Corporate Services	Elimina- tions	Total Group
	in TCHF	in TCHF	in TCHF	in TCHF	in TCHF	in TCHF	in TCHF	in TCHF
Sales with third parties at point in time	274 630	71 703	105 671	152 473	604 477			604 477
Sales with third parties over time			53 545	30 335	83 880			83 880
Sales with other segments			50		50		-50	
Net revenues	274 630	71 703	159 266	182 808	688 407		-50	688 357
Segment results I (EBITDA)	20 188	6 472	3 724	22 376	52 760	-4 443	5	48 322
in % of net revenues	7.4	9.0	2.3	12.2	7.7			7.0
Depreciation and amortisation	-11 600	-1 766	-10 256	-6 973	-30 595	-803		-31 398
Reversal of impairment on property, plant and equipment			37		37			37
Segment results II (EBITA)	8 588	4 706	-6 495	15 403	22 202	-5 246	5	16 961
in % of net revenues	3.1	6.6	-4.1	8.4	3.2			2.5
Amortisation of intangible assets from acquisitions	-1 926	-899	-1 599	-5 025	-9 450			-9 450
Segment results III (EBIT)	6 662	3 807	-8 094	10 378	12 752	-5 246	5	7 511
in % of net revenues	2.4	5.3	-5.1	5.7	1.9			1.1
Interest income	54	15	121	14	204	4 117	-4 120	201
Interest expenses	-1 824	-315	-1 353	-1 132	-4 624	-2 090	4 093	-2 621
Minority share from associated companies			52		52			52
Other financial result	-1 280	-442	-860	-775	-3 357	9 419	-4 305	1 758
Result before income tax	3 612	3 065	-10 135	8 485	5 027	6 200	-4 326	6 901
Income tax expense	-2 849	-724	2 242	-2 888	-4 219	768		-3 451
Result after income tax	763	2 341	-7 893	5 597	808	6 968	-4 326	3 450
Average number of employees	2 950	813	2 798	1 927	8 488	63		8 551
Total assets as of 30/06/2019	593 848	117 905	304 478	535 225	1 551 456	1 115 101	-1 073 155	1 593 402
Total liabilities as of 30/06/2019	352 944	65 554	213 468	248 143	880 109	268 520	-424 487	724 142

						Six r	nonths ended	30/06/2018 restated
	HVAC	Sanitary Equipment	Windows	Doors	Total reportable segments	Corporate Services	Elimina- tions	Total Group
	in TCHF	in TCHF	in TCHF	in TCHF	in TCHF	in TCHF	in TCHF	in TCHF
Sales with third parties at point in time	224 520	74 177	106 297	147 896	552 890	1		552 891
Sales with third parties over time			59 442	33 222	92 664			92 664
Sales with other segments	2				2		-2	
Net revenues	224 522	74 177	165 739	181 118	645 556	1	-2	645 555
Segment results I (EBITDA)	21 842	5 833	1 645	20 129	49 449	-5 248	22	44 223
in % of net revenues	9.7	7.9	1.0	11.1	7.7			6.9
Depreciation and amortisation	-8 375	-1 244	-6 958	-5 260	-21 837	-907		-22 744
Reversal of impairment on property, plant and equipment			15		15			15
Impairment property, plant and equipment			-127		-127			-127
Segment results II (EBITA)	13 467	4 589	-5 425	14 869	27 500	-6 155	22	21 367
in % of net revenues	6.0	6.2	-3.3	8.2	4.3			3.3
Amortisation of intangible assets from acquisitions	-1 238	-899	-1 898	-5 219	-9 254			-9 254
Segment results III (EBIT)	12 229	3 690	-7 323	9 650	18 246	-6 155	22	12 113
in % of net revenues	5.4	5.0	-4.4	5.3	2.8	· · ·	· · · ·	1.9
Interest income	56	14	99	53	222	4 581	-4 575	228
Interest expenses	-1 235	-228	-2 095	-1 401	-4 959	-1 743	4 098	-2 604
Minority share from associated companies			-622		-622			-622
Other financial result	-1 268	-564	-535	-589	-2 956	14 985	-12 287	-258
Result before income tax	9 782	2 912	-10 475	7 713	9 932	11 657	-12 731	8 857
Income tax expense	-2 917	-567	2 744	-1 188	-1 928	-494		-2 421
Result after income tax	6 865	2 345	-7 731	6 525	8 004	11 163	-12 730	6 436
Average number of employees	2 324	785	2 859	1 861	7 827	66		7 893

6 Acquisitions

In the interim consolidated financial statements 2018, the reported fair values from the acquisition of Vasco Group were determined on a provisional basis and were finalised by 31 December 2018. Since final values compared to the provisional values have changed, the figures for the first semester 2018 had to be restated in accordance with IFRS 3 with a material impact on individual balance sheet items, but immaterial impact on the income statement, statement of comprehensive income, statement of cash flows and statement of changes in equity. The most significant adjustments in the balance sheet were made in the positions inventories and contract assets (CHF -0.6 million), property, plant, equipment and investment property (CHF 0.7 million), intangible assets and goodwill (CHF 8.3 million), liabilities (CHF 2.3 million), provisions (CHF 2.0 million) and deferred income tax liabilities (CHF 4.4 million).

7 Seasonality of operations

Due to the seasonal nature of certain divisions of the Group, higher net revenues and operating results are usually expected in the second half of the year rather than in the first semester.

8 Transfer of financial assets

Since February 2010 Arbonia sells receivables under a factoring agreement. Because Arbonia neither transfers nor retains substantially all the risks and rewards of ownership but still retains control, the receivables have to be recorded in the balance sheet to the extent of the so-called continuing involvement. In particular the late payment risk is completely retained by Arbonia up until a certain point in time. As of 30 June 2019, the book value of the transferred receivables amounts to CHF 56.3 million. Thereof Arbonia already received from the factor CHF 28.6 million of cash and the remaining CHF 27.7 million are disclosed as receivables against the factor. In addition a receivable and a liability of CHF 0.3 million are recorded for the consideration of the continuing involvement.

9 Property, plant, equipment and investment property

In the reporting period, Arbonia was reimbursed for the overpaid property gains tax resulting from the sale of an investment property in Switzerland in 2018. This net proceed of CHF 0.9 million is reported under other operating income and capitalised own services and is included in the cash flow statement under divestments of property, plant and equipment and investment property.

10 Financial assets

In the reporting period, the interest-bearing loan granted by Arbonia AG to Arbonia Vorsorge in July 2018 was repaid in full. In the cash flow statement the cash inflow is included under divestments of financial assets.

11 Financial debts

During the reporting period, net CHF 30 million of the syndicated loan were drawn. As of 30 June 2019, CHF 50 million of the syndicated loan has been utilised.

12 Provisions

In March 2019, the HVAC Division announced that it was reorganising certain areas of a Belgian production site and reducing existing overcapacities. The restructuring provision recognised in the income statement in the reporting period amounts to CHF 4.4 million.

13 Financial instruments

The following information is to be read in conjunction with note 43 "Additional disclosures on financial instruments" of the consolidated financial statements 2018. Financial instruments measured at fair value are allocated to the respective hierarchy levels as follows:

in TCHF	Level 2	Level 3	Fair value at 30/06/2019
Assets Financial assets at fair value through profit or loss (FA FVTPL)			
– Investments < 20%		3 773	3 773
Total assets		3 773	3 773
Liabilities Financial liabilities at fair value through profit or loss (FL FVTPL)			
 Interest rate swaps/ forward foreign exchange contracts without hedges 	2 705		2 705
Total liabilities	2 705		2 705

In the reporting period, no gains/losses resulted from level 3 financial instruments. There were also no reclassifications between levels 1 and 2.

14 Distribution from capital contribution reserves

On 12 April 2019, the Annual General Meeting approved a withholding tax-free distribution of CHF 0.20 per registered share. The payment occurred on 18 April 2019.

15 Treasury shares

Compared to 31 December 2018, the balance of treasury shares has decreased by 208'675 to 645'379 shares. In the reporting period, these 208'675 shares were used for the share-based payment plans.

16 Capital commitments

As of 30 June 2019, capital commitments for the purchase of property, plant and equipment amount to CHF 43.0 million and for intangible assets to CHF 0.2 million.

17 Contingencies

No significant changes have occurred from those disclosed in the consolidated financial statements 2018.

18 Swiss Tax Reform

The Swiss public voted on 19 May 2019 to adopt the Federal Act on Tax Reform. The Federal Act will enter into force on 1 January 2020. The cantons implement the reform autonomously according to their needs. In the canton of St. Gallen, the cantonal tax submission has already been passed and will enter into force on 1 January 2020. The tax submission includes, among other things, a reduction in income tax rate from 17.4% to 14.5%. This reduction was already taken into account in the reporting period for the Arbonia companies domiciled in the canton of St. Gallen, but the effects were insignificant. In the canton of Thurgau, the final decision is still pending, which is why the planned reduction in the income tax rate has not yet been taken into account for the Arbonia companies domiciled in the canton of Thurgau.

19 Events after the balance sheet date

No events occurred between the balance sheet date and the date of this report which could have a significant influence on the 2019 interim consolidated financial statements. Arbonia First Semester Financial Report 2019

Alternative Performance Measures

Arbonia uses alternative performance measures (APM) as guidance measures for both internal reporting to management and external reporting to stakeholders. The APM used by Arbonia have not been prepared in accordance with IFRS accounting policies and are discussed in detail below. The APM serve as supplementary information components and should therefore always be read and interpreted in conjunction with the consolidated financial statements prepared in accordance with IFRS. The APM used by Arbonia do not necessarily agree with the same or similar titled measures of other or comparable companies.

EBITDA without one-time effects/adjusted

The elimination of one-time effects provides an adjusted and thus better comparable presentation of the operating result over time. Discontinued operations as defined by IFRS 5 are not included. The following one-time effects are eliminated by Arbonia:

- Costs resulting from creation of provisions or income resulting from reversal of provisions for restructurings and reorganisation
- Ramp-up costs for new production sites
- Consultancy and integration costs from acquisitions
- Consultancy costs from disposals of subsidiaries
- Gains and losses from sale of properties and associated companies
- Real estate development costs
- Costs in connection with personnel changes / leave of absence in Group and Division management

EBITA without one-time effects/adjusted

- Impairments
- Reversal of impairments

EBIT without one-time effects/adjusted

• Impairments on intangible assets from acquisitions

Group result before income tax without one-time effects/adjusted

- Costs for debt refinancing
- Impairments and reversal of impairments on loans granted

Group result after taxes without one-time effects/adjusted

- Tax effect on one-time effects
- Tax consequences from disposals of subsidiaries

Reconciliation Group and Divisions from IFRS-result to result without one-time effects / Adjusted

		IFRS	%	Gain on sale of properties
HVAC	EBITDA	20 188	7.4	
	EBITA	8 588	3.1	
	EBIT	6 662	2.4	
Sanitary	EBITDA	6 472	9.0	
Equipment	EBITA	4 706	6.6	
	EBIT	3 807	5.3	
Windows	EBITDA	3 724	2.3	
	EBITA	-6 495	- 4.1	
	EBIT	-8 094	-5.1	
Doors	EBITDA	22 376	12.2	
	EBITA	15 403	8.4	
	EBIT	10 378	5.7	
Corporate Services	EBITDA	-4 443		-920
	EBITA	-5 245		
	EBIT	-5 245		
Group	Net revenues	688 357	100.0	
	Other operating income and capitalised own services	11 244	1.6	-920
	Changes in inventories of semi-finished and finished goods	14 242	2.1	
	Cost of material and goods	-322 923	-46.9	
	Personnel expenses	-243 276	-35.3	
	Other operating expenses	-99 322	-14.4	
	EBITDA	48 322	7.0	
	Depreciation, amortisation and impairments	-31 361	-4.6	
	EBITA	16 961	2.5	
	Amortisation of intangible assets from acquisitions	-9 450	-1.4	
	EBIT	7 511	1.1	
	Net financial result	-610	-0.1	
	Group result before income tax	6 901	1.0	
	Income tax expense	-3 451	-0.5	
	Group result after income taxes from continuing operations	3 450	0.5	

Presentation of the respective one-time effects on the immediate result line without disclosure of the impact on the subsequent line items.

Six	months	ended	30/06/	2019

in TCHF				
%	without one-time effects/adjusted	Tax effects on one-time effects	Ramp-up costs for new production sites	Costs for restructurings and reorganisation
8.9	24 564		551	3 825
4.7	12 964			
4.0	11 038			
9.0	6 472			
6.6	4 706			
5.3	3 807			
2.7	4 276			552
-3.7	-5 943			
-4.7	-7 542			
12.2	22 376			
8.4	15 403			
5.7	10 378			
	-5 363			
	-6 165			
	-6 165			
100.0	688 357			
1.5	10 022		-302	
2.1	14 242			
-46.9	-322 916		7	
-34.7	-238 544		610	4 122
-14.4	-98 831		236	255
7.6	52 330			
-4.6	-31 361			
3.0	20 969			
-1.4	-9 450			
1.7	11 519			
-0.1	-610			
1.6	10 909			
-0.6	-3 940	-489		
1.0	6 969			

Reconciliation Group and Divisions from IFRS-result to result without one-time effects / Adjusted

		IFRS	%	Gain on sale of properties	Consultancy and integration costs from acquisitions
HVAC	EBITDA	21 842	9.7		
	EBITA	13 467	6.0		
	EBIT	12 229	5.4		
Sanitary	EBITDA	5 833	7.9		
Equipment	EBITA	4 589	6.2		
	EBIT	3 690	5.0		
Windows	EBITDA	1 645	1.0	-4 284	125
VVII. de la	EBITA	-5 425	-3.3		
	EBIT	-7 323	-4.4		
Doors	EBITDA	20 129	11.1		448
Doors	EBITA	14 869	8.2		
	EBIT	9 650	5.3		
Corporate	EBITDA	-5 210			
Services	EBITA	-6 117			
	EBIT	-6 117			
Group	Net revenues	645 555	100.0		
Croop	Other operating income and capitalised own services	17 130	2.7	-4 284	
	Changes in inventories of semi-finished and finished goods	13 113	2.0		
	Cost of material and goods	-312 729	-48.4		
	Personnel expenses	-223 198	-34.6		
	Other operating expenses	-95 648	-14.8		573
	EBITDA	44 223	6.9		
	Depreciation, amortisation and impairments	-22 856	-3.5		
	EBITA	21 367	3.3		
	Amortisation of intangible assets from acquisitions	-9 254	-1.4		
	EBIT	12 113	1.9		
	Net financial result	-3 256	-0.5		
	Group result before income tax	8 857	1.4		
	Income tax expense	-2 421	-0.4		
	Group result after income taxes from continuing operations	6 436	1.0		

Presentation of the respective one-time effects on the immediate result line without disclosure of the impact on the subsequent line items.

d 30/06/2018 restated	Six months ended				
in TCHF					
%	without one-time effects/ adjusted	Tax effects on one-time effects	Various	Costs for debt refinancing	Reversal of impairment on loan granted
9.7	21 842				
6.0	13 467				
5.4	12 229				
7.9	5 833				
6.2	4 589				
5.0	3 690				
-1.5	-2 514				
-5.8	-9 584				
-6.9	-11 482				
11.4	20 577				
8.5	15 317				
5.6	10 098				
	-5 220		-10		
	-6 127				
	-6 127				
100.0	645 555				
2.0	12 846				
2.0	13 113				
-48.4	-312 729				
-34.6	-223 198				
-14.7	-95 085		-10		
6.3	40 502				
-3.5	-22 856				
2.7	17 646				
-1.4	-9 254				
1.3	8 392				
-0.7	-4 316			519	-1 579
0.6	4 076				
-0.2	-1 374	1 047			
0.4	2 702				

Acquisition and currency adjusted growth

Acquisition and currency adjusted growth excludes effects from acquisitions and disposals of companies and currency effects.

In the acquisition adjusted growth, revenues of the acquired companies are eliminated in the year of acquisition. For companies acquired in the previous year, revenues of the current year are included for the same period as in the previous year. Discontinued operations within the meaning of IFRS 5 are eliminated.

In the currency adjusted growth, revenues of the current year in the functional currency of the respective company are translated at the average exchange rates of the same previous year period.

Net debt

Current and non-current financial debts plus current and non-current lease liabilities (including IFRS 16 "Leases") minus cash and cash equivalents

Adjusted net debt

Current and non-current financial debts plus current and non-current lease liabilities (excluding IFRS 16 "Leases" but including existing finance lease contracts under IAS 17 "Leases") minus cash and cash equivalents

Leverage ratio

Net debt divided by EBITDA

Adjusted leverage ratio

Adjusted net debt divided by EBITDA (excluding EBITDAimpact of IFRS 16 "Leases" but including EBITDA-impact of existing finance lease contracts under IAS 17 "Leases")

Free cash flow

Cash flow from operating and investing activities

Operational free cash flow

Cash flow from operating and investing activities without expansion investments

Capital expenditures / investments

Maintenance and expansion investments

Supplementary Information for Investors

	30/06/2019	30/06/2018	30/06/2017	30/06/2016	30/06/2015
Number of shares					
Registered par value CHF 4.20	69 473 243	69 473 243	69 473 243	45 471 794	18 225 603
Stock market prices in CHF					
Highest price during reporting period	13.3	18.3	19.1	15.7	18.6
Lowest price during reporting period	10.0	15.2	16.3	8.8	11.5
Share price at 30/06	12.9	16.3	17.6	13.9	13.1
Market capitalisation in CHF million	898	1 132	1 219	632	323

Dates

21 January 2020 Publication of revenue for 2019 financial year

25 February 2020 Publication of the annual results 2019 Financial media information and analysts' conference on the 2019 financial year

24 April 202033 Annual General Meeting 2020

18 August 2020 Publication of First Semester Financial Report 2020

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